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**MCCAMISH  
SYSTEMS**

# Press Release

## **The Todd Organization and McCamish Systems Renew Nonqualified Administration Relationship**

Atlanta, Georgia, January 30, 2007: The Todd Organization and McCamish Systems have renewed their nonqualified administration agreement for an additional three years. Under the agreement, Todd will continue to use McCamish's recordkeeping platform, VPAS<sup>®</sup> Benefit Plan Administration, for the administration of their nonqualified business, as they have done for the last six years.

"McCamish Systems has been key in The Todd Organization's ability to provide unsurpassed nonqualified executive benefits services," said Dan Clark, Director Information Technology. "The driving force behind our decision to stay with McCamish is the ability to shape their recordkeeping platform to meet the high-level of customization required by The Todd Organization. This flexibility, coupled with a responsive technical services group, makes McCamish a solid choice for Todd."

The Todd Organization is a pioneer and leader in the design, financing, and administration of nonqualified retirement plans and other executive benefits, and has provided consulting, financing and administrative services to companies in all major industries for five decades. Through McCamish's SAS 70 Type II certified data center, McCamish provides Todd with the recordkeeping system, including online enrollment, as well as other system and support services. Plan sponsor and participant Internet access is provided within McCamish's Internet application with appearance and content custom developed by Todd.

"We are extremely proud of our historical relationship with Todd, one of our longest-standing nonqualified clients, and are delighted to be extending it for another three years," said Gordon Beckham, President and Chief Executive Officer of McCamish Systems. "As a thought and market leader in the executive benefit market, Todd has really been instrumental in shaping our current product offering. We are quite fortunate to have them as a client."

### **The Todd Organization**

Founded in 1957, The Todd Organization is a nationwide leader in the design, financing, and administration of nonqualified retirement plans and other executive benefits. With more than 500 plans implemented, The Todd Organization serves executives and companies from all major

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industries. The Todd Organization's mission is to help companies retain and attract executives who enhance shareholder value.

For additional information, see: [www.toddorg.com](http://www.toddorg.com).

### **About McCamish Systems, L.L.C.**

McCamish Systems is a premier, full service provider of BPO services to the Life Insurance Industry. The company supports both traditional and non-traditional life insurance and annuities across a myriad of markets and counts half of the top twenty insurers among its many clients.

McCamish also offers a uniquely comprehensive, fully integrated, 409A compliant sales support and non-qualified benefit administration solution to institutions with the Retirement Services Industry.

McCamish's intellectual property, including VPAS<sup>®</sup> Life, PMACS<sup>®</sup>, Deferral+<sup>®</sup>, Advisorfolio<sup>™</sup> and VPAS<sup>®</sup> Benefit Plan Administration, serves as the backbone of the company's services business model and can be customized to suit unique client requirements.

The VPAS<sup>®</sup> Life application supports traditional and non traditional life and annuity products, including specialty products such as private placement and corporate and bank owned products. The PMACS<sup>®</sup> (Producer Management and Compensation System) application streamlines the administration processes related to managing and compensating insurance carrier and investment advisory firm field forces, agencies and brokers. The PMACS<sup>®</sup> application provides stand alone Producer Services or can be integrated with a McCamish life and annuity outsourcing business.

Deferral+<sup>®</sup> and Advisorfolio<sup>™</sup> are web-based sales support platforms that accelerate the design, sale, implementation and communication of executive benefit programs and are fully integrated with the VPAS<sup>®</sup> Benefit Plan Administration system which provides the recordkeeping functionality for these plans.

In addition to BPO services, McCamish deploys its intellectual property through remote processing and license solutions.

McCamish Systems is a privately held company based in Atlanta, Georgia. For more information about McCamish Systems, please contact Barbara Grissom, Steve Talnose or Steve Gondek at 800-366-0819, [Excellence@McCamish.com](mailto:Excellence@McCamish.com), or visit our web site at [www.McCamish.com](http://www.McCamish.com).

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