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**MCCAMISH  
SYSTEMS**

# Press Release

## **McCamish Systems announces the release of web-based producer solutions software, Producer Management and Compensation System (PMACS®).**

**Atlanta, Georgia, August 10, 2006:** McCamish Systems announced today the release of its J2EE compliant, web-based version of Producer Management and Compensation System (PMACS®) into production. The PMACS® application is a single solution to manage producers in multiple relationships with separate contracts, complex compensation structures and dynamic processing rules. The system re-write, a good portion of which was accomplished with McCamish's growing bench of offshore resources, leverages the depth and power of the original application while offering ease of access and adaptability.

"The PMACS® application has always provided a holistic view of each producer across distribution channels, product lines or compensation structures. The technology upgrade now enables the system to expose that information effectively to all stakeholders in the distribution process. In addition to insuring that all users have access to the appropriate functionality and data, we have also taken the opportunity to use 7 years of "lessons learned" to improve the efficiency of the application and empower the user," said Alan Katzman, Vice President Producer Services.

McCamish's largest license client has already migrated to the new platform. The remaining current clients and five new implementations will be live by year's end.

### **About McCamish Systems, L.L.C.**

McCamish Systems is a premier, full service provider of BPO services to the Life Insurance Industry. The company supports both traditional and non-traditional life insurance and annuities across a myriad of markets and counts half of the top twenty insurers among its many clients.

McCamish also offers a uniquely comprehensive, fully integrated, 409A compliant sales support and non-qualified benefit administration solution to institutions with the Retirement Services Industry.

McCamish's intellectual property, including the VPAS® Life, PMACS®, Deferral+®, Advisorfolio™ and VPAS® Benefit Plan Administration applications, serves as the backbone of

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the company's services business model and can be customized to suit unique client requirements.

The VPAS<sup>®</sup> Life application supports traditional and nontraditional life and annuity products, including specialty products such as private placement and corporate and bank owned products. The PMACS<sup>®</sup> (Producer Management and Compensation System) application streamlines the administration processes related to managing and compensating insurance carrier and investment advisory firm field forces, agencies and brokers. The PMACS<sup>®</sup> application provides stand alone Producer Services or can be integrated with a McCamish life and annuity outsourcing business.

Deferral+<sup>®</sup> and Advisorfolio<sup>™</sup> are web-based sales support platforms that accelerate the design, sale, implementation and communication of executive benefit programs and are fully integrated with the VPAS<sup>®</sup> Benefit Plan Administration system, which provides the recordkeeping functionality for these plans.

In addition to BPO services, McCamish deploys its intellectual property through remote processing and license solutions.

McCamish Systems is a privately held company based in Atlanta, Georgia. For more information about McCamish Systems, please contact Barbara Grissom, Steve Talnose or Steve Gondek at 800-366-0819, [Excellence@McCamish.com](mailto:Excellence@McCamish.com), or visit our web site at [www.McCamish.com](http://www.McCamish.com).

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